

JONATHAN HAUGHTON

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CURRENT EMPLOYMENT:

Professor Economics Department, Suffolk University, Boston, MA. Employed since 1997.
Senior Economist Beacon Hill Institute for Public Policy, Suffolk University, Boston, MA.

EDUCATION:

Ph.D. Harvard University, 1983, in economics.
B.A. (Mod.) Trinity College, Dublin, 1977, in Economics, Mathematical Economics and Statistics.
CFA charterholder Chartered Financial Analyst, since 2002.

PREVIOUS EMPLOYMENT:

1996-1997 Assistant Professor, Wellesley College, Massachusetts.
1989-1997 Assistant Professor, Northeastern University, Boston.
1987-1989 Research Associate, Harvard Institute for International Development (HIID),
Harvard University, Cambridge, Massachusetts.
1984-1987 Assistant Professor of Economics, University of Maryland Baltimore County (UMBC),
Catonsville, Maryland. Member, graduate faculty.
1983-1984 Instructor in Economics, UMBC.
1982-1983 Instructor in Economics, Harvard University.

OTHER WORK EXPERIENCE IN HIGHER EDUCATION:

2006-2007 Visiting Researcher, ARQADE, Université de Toulouse I, Toulouse, France.
1989-1996 Research Fellow, International Tax Program, Harvard Law School.
Jan-May 1994 Visiting Professor, National Economics University, Hanoi. [Program run by the
American Council of Learned Societies, sponsored by the Ford Foundation.]
Summer 1987 Instructor in Economics, Temple University, Japan.
1980-1983 Resident Tutor, M.I.T. (jointly with wife).
1979-1980 Resident Tutor, Kirkland House, Harvard University (jointly with wife).
1978-1982 Teaching Fellow in Economics, Harvard University.
1975-1976 President, Students Union, Trinity College, Dublin.

SELECTED CONSULTING AND OTHER SHORT-TERM WORK:

2007-2008 Researcher for the World Bank on "Who Pays What? Taxation in Vietnam".
2005-2006 Researcher on "Security" for Rural Investment Climate study, Indonesia. World Bank.
2004-2005 Research Director, study of tax and benefit incidence in the Andean community, for
Comunidad Andina and Inter-American Development Bank.
2003-2005 Principal Investigator, cooperation project between Suffolk University and University of
Cape Coast (Ghana); financed by USAID via the Association Liaison Office for University
Cooperation in Development.
June 2002, May 2003 Senior lecturer, videoconferencing course on the Analysis of Poverty (World Bank).
Summer 2002 Report on taxation for Inter-American Development Bank.
Occasional, since 2001 Preparation lectures for candidates for certified financial analyst exams, Kaplan.
May 2000 Senior Lecturer, Course on the Effects of the Asian Financial Crisis on Poverty in Southeast
Asia, Manila (World Bank).
Sept 1997, '98, '99 Lecturer, Workshop on Social Statistics, General Statistical Office, Hanoi, Vietnam.
November 1996- Principal Investigator, Study of Excise Taxes in Africa (HIID/USAID).

Summer 1996-	Researcher, War-torn Economies Project, Harvard Institute for International Development.
July 1995	Short-course on Project Appraisal. Soros Foundation, Chisinau, Moldova.
December 1994	State Planning Committee, Vietnam. Director, <i>Workshop on Analyzing Vietnam Living Standards Survey</i> .
July 1994, 95, 96, 98	<i>Lectures on Revenue Estimation</i> , International Tax Program, Harvard University.
May-June 1993	State Planning Committee, Vietnam. Director and Teacher, <i>Course on Data Analysis Using the Vietnam Living Standards Survey</i> .
June 1993	Land Reform Training Institute, Taipei, Taiwan. <i>Course on Economics for Tax Policy</i> .
March & June 1993	Harvard Institute for International Development (HIID), <i>Macroeconomic Stabilization in Vietnam</i> . Research.
Summer 1992	HIID, <i>Forestry Taxation in Indonesia</i> . Research.
August 1991	HIID, <i>Course on Tax Policy Analysis and Revenue Estimation, Kenya</i> .
March 1990,1991	HIID, <i>Indirect Taxation in Kenya</i> . Research.
Summer 1990	HIID, <i>Trade and Industrial Policy in Indonesia</i> . Research.
November 1986	Institute for Development Anthropology, <i>Senegambian Relations</i> . Writing.
Summer 1986	World Bank, <i>Educational Finance in Mali</i> . Research.
July 1985	Instructor, Computer Institute for Social Scientists, UMBC.
Summer 1984	Senior Analyst, Elliot Berg Associates, <i>Grain Marketing in the Sabel</i> . Research.
1984-1987	Occasional Instructor, NSA, <i>Courses on Trade</i> .
June 1983	Advisor, Minister of Finance, The Gambia, <i>USAID-financed</i> . Policy Advising.
May 1983	Technical Writer, World Bank, <i>Recurrent Costs in Cameroon</i> . Writing.
Winter 1981	Teacher/Analyst, Ministry of Agriculture, Malaysia, <i>World Bank-financed</i> .
Summer 1979	HIID, <i>Recurrent Costs in the Sabel</i> . Research.
Summer 1978	IMF, Government Finance Statistics Department. Research Assistant.

PUBLICATIONS 1: ARTICLES IN REFEREED JOURNALS

- Ethnic Minority Development in Vietnam. *Journal of Development Studies*, 2007, 43(7): 1151-1176. [With Bob Baulch, Truong Thi Kim Chuyen, and Dominique Haughton.]
- Do Project Labor Agreements Raise Construction Costs? *Case Studies in Business, Industrial and Government Statistics*, 2007, 1(1): 71-79 [with Paul Bachman]
- “Taxing Sales under the FairTax: What Rate Works?” *Tax Notes*, November 13, 2006: 663-682 [with Paul Bachman, Laurence Kotlikoff, Alfonso Sanchez-Penalver and David Tuerck].
- Tax Incidence in Vietnam, *Asian Economic Journal* 20(2): 217-239, 2006 [with Nguyen The Quan and Nguyen Hoang Bao].
- The Incidence of State-Level Taxes on Oil and Gas, *Public Finance Review*, 2006, 34(5): 527-550 [with David G. Tuerck].
- Velocity effects of increased variability in monetary growth in Egypt: a test of Friedman’s hypothesis, *African Development Review*, 16(1): 36-52, 2004. [with Mina Balamoune].
- Household Enterprises in Vietnam: Survival, Growth and Living Standards, *Nghien Cuu Kinh Te [Economic Studies]*, 296: 44-57 and 297: 30-40, 2003. [With Wim Vijverberg. In Vietnamese; English version appeared as a book chapter.]
- Explaining the Pattern of Regional Unemployment: The Case of the Midi-Pyrénées Region, with Yves Aragon et al. *Papers in Regional Science*, 82:155-174, 2003.
- “The Effects of Project Labor Agreements in Massachusetts,” *Government Union Review*, 21:2, September 2003. [With Darlene Chisholm and Paul Bachman.]

- Trade Liberalization and Foreign Direct Investment in Vietnam, *ASEAN Economic Bulletin*, December 2002. [With Nguyen Nhu Binh]
- “State and Local Taxes Do Matter: A Rejoinder to the Skeptics,” *State Tax Notes*, 25:11, September 2002. [With David Tuerck].
- Tax Policy in Sub-Saharan Africa: Re-examining the Role of Excise Taxation, *Journal of African Finance and Economic Development*, 4:1, 31-64, 2001. [with Bruce Bolnick.]
- Ten Puzzles and Surprises: Economic and Social Change in Vietnam, 1993-1998, *Comparative Economic Studies*, Fall 2000, 17(4): 67-92.
- The Use of Frontier Estimation, *Journal of Interactive Marketing*, February 2000 [with Dominique Haughton, Alison Hawke-Kelly and Tim Moriarty].
- Les Droits d'Accise à Madagascar (Excise Taxes in Madagascar), *Economie de Madagascar*, 1998, October, 215-240 [with Pépe Andrianomanana et al.].
- Are Simple Tests of Son Preference Useful? An Evaluation Using Data from Vietnam, *Journal of Population Economics*, 1998, 11(4) [with Dominique Haughton].
- Explaining Child Nutrition in Vietnam, *Economic Development and Cultural Change*, 1997, 45(3), 541-556 [with Dominique Haughton].
- Falling Fertility in Vietnam, *Population Studies*, 1997, 51, 203-211.
- Gasoline Tax as a Corrective Tax: Estimates for the United States, 1970-1991, *The Energy Journal*, April 1996, 17(2), 103-126 [with Soumodip Sarkar].
- Using a Mixture Model to Detect Son Preference in Vietnam, *Journal of Biosocial Science*, July 1996, pp. 355-365, [with Dominique Haughton].
- Son Preference in Vietnam, *Studies in Family Planning*, November/December 1995, pp. 325-337. [with Dominique Haughton].
- Adding Mystery to the Case of the Missing Currency, *Quarterly Review of Economics and Business*, 1995, 595-602.
- Tackling Rural Poverty: An Assessment of Alternative Strategies for Mixed Farming Areas in Peninsular Malaysia, *The Developing Economies*, September 1994, pp. 256-278.
- Designing VAT Systems: How Many Rates and At What Levels?, *Review of Economics and Statistics*, May 1996, [MS 21 pp.], [with Ali Agha].
- Robust Measurement of Rent Capture in Tropical Forestry, *Journal of Malaysian Economic Studies*, 33(1), 1993, 1-10.
- The Employment and Welfare Effects of Quantitative Restrictions on Steel Imports into the United States, 1955-1987, *Journal of World Trade*, 26 (April 1992), pp. 95-118 [with Balu Swaminathan].
- Should OPEC Countries Use the Dollar in Pricing Oil?, *The Journal of Energy and Development*, 14 (1991), pp. 193-210.
- Information Criteria and Harmonic Models in Time-Series Analysis, *Journal of Statistical Computation and Simulation*, 35 (Spring 1990), pp. 187-207 [with Dominique Haughton and Alan Izenman].
- Are the Incomes of the Rural Poor Rising? Evidence for Single-Crop Padi Cultivators in West Malaysia, *Kajian Ekonomi Malaysia* (Journal of the Malaysian Economic Association), (June 1987), pp. 1-35.
- Farm Price Responsiveness and the Choice of Functional Form: An Application to Rice Cultivation in West Malaysia, *Journal of Development Economics*, 24 (December 1986), pp. 203-223.

Toward an Economic Theory of Voluntary Resignation by Dictators, *International Review of Law and Economics*, (December 1985), pp. 199-207 [with David Laband].

Efficiency of Administrative and Policy-Making Structures, *International Journal of Institutional Management in Higher Education*, 2 (May 1978), pp. 87-99 [with Aidan Duggan, et al.].

PUBLICATIONS 2A: BOOK

Handbook on Poverty and Inequality [with Shahid Khandker], World Bank. 2009.

PUBLICATIONS 2B: BOOKS EDITED

Living Standards during an Economic Boom: Vietnam 1993-1998. [Editor, with Dominique Haughton and Nguyen Phong]. December 2001. United Nations Development Program and Statistical Publishing House, Hanoi. Also appeared in Vietnamese. Contributions include:

Chapter 1. Introduction: Extraordinary Changes

Chapter 5. Education and Income. [With Bui Thai Quyen, Cao Nhu Nguyet, Nguyen Thi Kim Dung, Tran Bich Phuong, and Dominique Haughton]

Chapter 7. Shooting Stars and Sinking Stones. [With Dominique Haughton, Le Thi Thanh Loan, and Nguyen Phong]

Chapter 11. Fertility Decline. [With Le Van Duy, Dominique Haughton, Do Anh Kiem, and Le Dinh Ky]

Chapter 13. Tax Incidence. [With Nguyen Hoang Bao and Nguyen The Quan]

Health and Wealth in Vietnam: An Analysis of Household Living Standards. [Editor, with Sarah Bales, Truong Thi Kim Chuyen, Dominique Haughton and Nguyen Nguyet Nga.] 1999. Institute for Southeast Studies Press, Singapore. Contributions include:

Chapter 1: Introduction

Chapter 6: Son Preference [with Dominique Haughton]

Appendix: Statistical Techniques for the Analysis of Household Data [with Dominique Haughton].

[Vietnamese language version published by Political Publishing House, Hanoi.]

Viet Nam cai cach kinh te cheo huong rong bay (In Search of the Dragons' Trail: Economic Reform in Vietnam), Nha Xuat Ban Chinh Tri Quoc Gia (Political Publishing House), Hanoi, 1994. [Editor, with David Dapice and Dwight Perkins.] Contributions include:

Chapter 1: Overview of Economic Reform, [MS 54 pp.]

Chapter 4: Public Finance and Taxation, [MS 51 pp.]

Chapter 7: Economic Growth and the Labor Market, [MS 36 pp.], [with David Lindauer].

PUBLICATIONS 3: CHAPTERS AND OTHER PUBLISHED

“Growth in Output and Living Standards: Postscript”, update of chapter 6 in John O’Hagan and Carol Newman (eds.), *Economy of Ireland* (10th edition). Available on-line at <http://www.gillmacmillan.ie/ecom/library3.nsf/SupportMaterialLookup/The%20Economy%20of%20Ireland%2010th%20EditionChapter%20Updates?OpenDocument>

“Rural Insecurity and Business Development,” [with John MacDougall], in Neil McCulloch (ed.), *The Rural Investment Climate in Indonesia*, Singapore: ISEAS, 2009.

“Cartels,” in *Encyclopedia of the Developing World*, 3 vols., ed. Thomas Leonard. New York: Routledge, 2005.

“Growth in Output and Living Standards,” Chapter 5 in John O’Hagan and Carol Newman (eds.), *Economy of Ireland* (9th edition), Gill and Macmillan, Dublin. 2005. Substantially revised in 2008, where it appeared as chapter 6 in the 10th edition, 2008.

In Paul Glewwe, Nisha Agrawal and David Dollar (eds.), *Economic Growth, Poverty and Household Welfare in Vietnam*, World Bank 2004:

1. Ethnic Minority Development in Vietnam: A Socio-Economic Perspective [With Bob Baulch, Truong Thi Kim Chuyen and Dominique Haughton.]
2. Household Enterprises in Vietnam: Survival, Growth and Living Standards [With Wim Vijverberg.]

“The Reconstruction of War-Torn Economies and Peace-Building Operations,” in Japan Bank for International Cooperation, *Development Assistance Strategies in the 21st Century: Global and Regional Issues*, Vol. 1, 213-281. Tokyo, July 2002.

“Reconstruction of War-Torn Economies: Lessons for East Timor,” in Hal Hill and Joao Saldanha (eds.), *Economic Development of East Timor*, Institute for Southeast Asian Studies Press, 2001. [Also published in Bahasa Indonesia, 2006.]

“The Dynamics of Economic Change.” 1998. In William Crotty and David Schmitt (eds.), *Ireland and the Politics of Change*, Addison-Wesley-Longman.

"Foreign Direct Investment in Vietnam: Speeding Economic Transition or Prolonging the Twilight Zone?". 1999. In Leslie Armijo (ed.), *Financial Globalization and Democracy in Emerging Markets*, Macmillan, London.

"Model Selection in Harmonic Non-Linear Regression," in *Proceedings of the First US/Japan Conference on the Frontiers on Statistical Modeling: An Informational Approach*, Volume 1, Hamparsum Bozdogan (ed.), pp. 187-207 [with Dominique Haughton and Alan Izenman]. Elsevier, 1994.

Study Guide and Workbook (2nd edition) to accompany *Economics of Development*, third edition, by Malcolm Gillis, et al. [with Bruce Bolnick]. Norton, 1992.

Instructor's Manual (2nd edition) to accompany *Economics of Development*, third edition, by Malcolm Gillis, et al. [with Bruce Bolnick]. Norton, 1992.

"Chapter 1: Historical Overview," in *The Economy of Ireland: Policy and Performance of a Small European Country*, 8th edition, J.W. O'Hagan (ed.), Macmillan, London, 2000, 1-48. Earlier versions appeared in the fourth through seventh editions of *The Irish Economy*, J. W. O'Hagan (ed.), Irish Management Institute, Sandyford, Ireland. A revised version appeared as Chapter 1 in John O'Hagan and Carol Newman (eds.), *Economy of Ireland* (10th edition), Gill and Macmillan, Dublin. 2008.

"The Economic Significance of Tourism Within the European Community," European Association of Tourist Authorities, (Winter 1976), [92 pp.], [with John O'Hagan and Michael O'Higgins].

PUBLICATIONS 4: ARTICLES UNDER REVISION

“How Fair is the FairTax?”. February 2008. [With Paul Bachman, Alfonso Sanchez-Penalver, Ngo Viet Phuong, and David G. Tuerck.]

“The Effect of Devaluation on Household Welfare in Vietnam,” under revision for *Journal of Asian Economics* [with Hoang Van Kinh].

RESEARCH 1: SELECTED WORK IN PROGRESS

“Evaluating the Impact of Egyptian Social Fund for Development Programs.” With Hala Abou-Ali, Hesham El-Azony, Heba El-Laithy, and Shahidur Khandker. [draft, 25 pp, April 2009.]

“Does the Village Fund Matter in Thailand?”, July 2007 [with Jirawan Boonperm and Shahidur Khandker].

Book on *Statistical Techniques for the Analysis of Living Standards Survey Data* [with Dominique Haughton]. To be published by Springer. Chapters drafted include those on: Impact Evaluation; Bayesian Analysis; Graphical Methods; Duration Models; and Spatial Models.

“The Effects of Rice Policy on Food Self-Sufficiency and on Income Distribution in Vietnam,” [with Lo Thi Duc, Nguyen Nhu Binh and James Fetzer], submitted November 2004.

"The Robustness of Computable General Equilibrium Models." Draft, February 2003. With John Barrett and Sorin Codreanu.

"What Drives Female Labor Force Participation? Evidence from the Midi-Pyrénées Region," with Yves Aragon et al. Under revision for journal submission.

"Development of the Mekong Basin: the clash of geography and economics;" under preparation.

"Risk Analysis in Project Appraisal;" draft, under preparation.

RESEARCH 2: SELECTED OTHER REPORTS, PAPERS AND REVIEWS

Effects of Waxman-Markey Proposal, May 2009, Beacon Hill Institute, Suffolk University, Boston.

The High Cost of Over-Regulating CO₂ Emissions, March 2009. [With Alfonso Sanchez-Penalver.] Beacon Hill Institute, Suffolk University, Boston.

Manual on Tax Analysis and Revenue Forecasting: Outline, for DANIDA/Mekong Economics, Hanoi. August 2008. [34 pages, including explanation of accompanying tax calculator model.]

Free but Still Costly: The Costs and Benefits of Offshore Wind Power in Massachusetts, April 2008. [With Sarah Glassman and Michael Head.] Beacon Hill Institute.

Taxation in Vietnam: Who Pays What?, March 2008. For World Bank, Hanoi.

Massachusetts Tax Revenue Forecasts for FY 2008 and FY 2009, December 2007. Beacon Hill Institute, Boston. [With Paul Bachman et al.]

Peer Review: North Carolina Energy Scenario Economic Impact Model, December 2007. Beacon Hill Institute, Boston.

Vietnam: Country Report. Principal author of quarterly reports from 1st quarter 1996 through 3rd quarter 2007, and monthly reports from October 2007 through October 2008. For Economist Intelligence Unit, London.

Vietnam: Country Profile 2008-09. For Economist Intelligence Unit, London. c. 60 pp. Also *Profiles* annually since 1996/7.

Comments on the Final Environmental Impact Report for the Cape Wind Energy Project, March 2007. Beacon Hill Institute, Boston MA [with David Tuerck]. 8 pp.

"Microlending and the Thailand Village Fund", in *East Asia Poverty Analysis and Data Initiative Newsletter*, 1:2, pages 5 and 7; second semester of 2006.

A Distributional Analysis of Adopting the FairTax: A Comparison of the Current Tax System and the FairTax Plan. September 2006. [20 pp.] [With David Tuerck, Paul Bachman, Phuong Viet Ngo and Alfonso Sanchez-Penalver.] Beacon Hill Institute.

The Economic Effects of the FairTax: Results from the Beacon Hill Institute CGE Model. September 2006. [41 pp.] [With David Tuerck, Keshab Bhattarai, Phuong Viet Ngo and Alfonso Sanchez-Penalver.]

Vietnam: Country Report, November 2007. For Economist Intelligence Unit, London. c. 20 pp. Also *Country Reports* for every quarter from 1st quarter 1996 through 3rd quarter 2007 (i.e. 48 reports to date).

The General Equilibrium Effects of the FairTax: Preliminary Results. October 2005. [With David Tuerck, Phuong Viet Ngo and Alfonso Sanchez-Penalver.] Draft.

The Fair Tax and Charitable Giving. October 2005. [With David Tuerck, Paul Bachman and Sara Dinwoodie.] Beacon Hill Institute. 16 pp. Draft.

An Assessment of Tax and Expenditure Incidence in Peru. August 2005. [46 pp.] For Inter-American Development Bank.

“Massachusetts Tax Revenue Forecasts for FY2005 and FY2006,” [With Paul Bachman and David Tuerck]. Prepared for the Massachusetts Joint House Ways and Means Committee, December 2004.

Côte d'Ivoire: Fragile State Assessment, for USAID, January 2005. [With assistance from Andrea Hoshmand, Bill Varettoni and Alfonso Sanchez-Penalver.] 23pp.

Comments on the Draft Environmental Impact Statement for the Cape Wind Energy Project, submitted to Army Corps of Engineers, January 2005. Beacon Hill Institute. [With Doug Giuffre, John Barrett and David Tuerck.] 13 pp.

Fragile States: The Visions, Approaches and Strategies of Donors Compared. For Netherlands Institute of International Relations. December 2004. 12 pp.

An Assessment of the Tax System of Lebanon, October 2004. [For the office of the Prime Minister of Lebanon.] 83pp.

Offshore Wind Power Still Isn't Worth Cost, Op Ed in Boston Globe, July 3, 2005 [with David Tuerck]

“Tax Incidence in Vietnam,” with Nguyen The Quan and Nguyen Hoang Bao, July 2004.

"The Demand for Rice in Vietnam," with Nguyen Nhu Binh, James Fetzer and Lo Thi Duc, August 2004.

Strategy Framework for the Assessment and Treatment of Fragile States, with Jack Goldstone, Karol Soltan and Clifford Zinnes. Center for Institutional Reform and the Private Sector (IRIS), University of Maryland. For USAID. Appeared summer 2005.

An Economic Analysis of a Wind Farm in Nantucket Sound [with Douglas Giuffre, John Barrett and David Tuerck]. Beacon Hill Institute, Boston. Submitted to Army Corps of Engineers, May 2004.

Free But Costly: An Economic Analysis of a Wind Farm in Nantucket Sound [with Douglas Giuffre and David Tuerck]. Beacon Hill Institute, Boston. February 2004.

Blowing in the Wind: Offshore Wind and the Cape Cod Economy [with Douglas Giuffre and John Barrett]. Beacon Hill Institute, Boston. October 2003.

Metro Area and State Competitiveness Report 2003 [with Cagdas Sirin]. Beacon Hill Institute, Boston, December 2003. Also updated reports in 2004, 2005, 2007 and 2008.

Book review of W. Neil Adger, P. Mick Kelly and Nguyen Huu Ninh, Editors, *Living with Environmental Change: Social Vulnerability, Adaptation and Resilience in Vietnam*. London and New York: Routledge, 2002. *Journal of Comparative Economics*, January 2004.

Buffalo Renaissance [with Corina Murg]. Beacon Hill Institute, June 2003.

The Competitiveness of Vietnam's Three Largest Cities [with Vu Minh Khuong, principal author]. IDA – Mekong Private Sector Development Facility, Report #17, October 2004. 101 pp.

The Effects of Project Labor Agreements in Massachusetts [with Darlene Chisholm and Paul Bachman]. Beacon Hill Institute, Boston, January 2003.

Metro Area and State Competitiveness Report 2002 [with Corina Murg]. Beacon Hill Institute, Boston, December 2002.

“Trade Agreements and Tax Incentives: The Irish Experience,” for Inter-American Development Bank, Washington DC, August 2002. <http://www.iadb.org/int/DRP/ing/Red1/documents/PaperHaughton09-02eng.pdf>

Wisconsin's Budget Woes: A Solution in Retrospect, [with David Tuerck and John Barrett], Beacon Hill Institute, October 2002.

Texas CGE-STAMP: A General Equilibrium Tax Model [with David Tuerck, Vadym Slobodyanyuk and Sorin Codreanu.] Beacon Hill Institute, Boston, March 2002.

State Competitiveness Report 2001 [with Vadym Slobodyanyuk]. Beacon Hill Institute, Boston, December 2001. Also subsequent annual reports, most recently 2008.

Vietnam: Country Profile 2004/2005. For Economist Intelligence Unit, London. c. 60 pp. Also *Profiles* annually from 1996/7 through 2005/06, and 2007/08.

Excise Taxes in Africa: What Have We Learned? For Project EAGER, USAID and Harvard University, August 2001.

Measuring the Effects of Tax Changes in New Mexico Using the New Mexico State Tax Analysis Modeling Program [with David Tuerck et al.], Beacon Hill Institute, Boston, October 2001.

Cashing in on Cable: Warning Flags for Local Government [with John Barrett (principal author) and David Tuerck], Beacon Hill Institute, Boston, October 2001.

Measuring the Effects of Tax Changes in California Using the California State Tax Analysis Modeling Program [with David Tuerck, In-Mee Baek et al.], Beacon Hill Institute, Boston, September 2001.

The Impact of the East Asian Crisis: Poverty Analysis Using Panel Data, for World Bank Institute. August 2001.

Measuring the Effects of Tax Changes in New York City, Beacon Hill Institute, Boston, June 2001.

Measuring the Effects of Tax Changes in Minnesota: The Minnesota State Tax Analysis Modeling Program (Minnesota STAMP) [with David Tuerck and Corina Murg]. Beacon Hill Institute, Boston, April 2001.

Modeling Tax Policy in Michigan Using the State Tax Analysis Modeling Program [with In-Mee Baek], Beacon Hill Institute, Boston, March 2001.

Universal Health Care for Massachusetts [with Marianne Johnson (principal author) and David Tuerck], Beacon Hill Institute, Boston, Oct. 2000.

Modeling Tax Policy in Arizona, Michigan, New York and Pennsylvania Using the State Tax Analysis Modeling Program [with David Tuerck and In-Mee Baek (principal authors)], for Heritage Foundation, Washington DC, Sept. 2000.

Measuring the Effects of Tax Reforms in Virginia: The Virginia State Tax Analysis Modeling Program (Virginia-STAMP). (with David Tuerck et al.). April 2000.

The Texas State Tax Analysis Modeling Program (Texas-STAMP): Methodology and Applications, (with David Tuerck), Beacon Hill Institute, February 1999.

“STAMPing Out the Myth that State Taxes Don’t Matter,” (with James Fetzer and David Tuerck), Beacon Hill Institute, Boston, MA [18 pp.]. April 1998.

“The Effects of an Oil and Gas Processing Tax on the Economy of Louisiana,” (with David Tuerck), Beacon Hill Institute, Boston MA [75 pp.]. May 1998. Version for article submission drafted, February 2000.

“The Reconstruction of a War-Torn Economy: The Next Steps in the Democratic Republic of Congo.” Harvard Institute for International Development. Revised draft version, December 1997 [36 pp.]

“The Reconstruction of War-Torn Economies.” HIID. Final version, March 1998 [100 pp.].

Vietnam Business Journal. Articles on banking (April 1997), trade (Summer 1997), leadership changes (Fall 1997), foreign investment (Winter 1998) and remittances (January 1999).

For Project EAGER/PSGE, HIID/USAID:

- "Estimating Buoyancy, Elasticity and Stability," Methodological Note 1, April 1998 [8 pp.]
- "Estimating Demand Curves for Goods Subject to Excise Taxes," Methodological Note 2, April 1998 [18 pp.]
- "Calculating the Revenue-Maximizing Excise Tax," Methodological Note 3, April 1998 [21 pp.]
- "Measuring the Compliance Costs of Excise Taxation," Methodological Note 4, April 1998 [17 pp.]
- "Pathway Courses: An Alternative Route for Economics Majors," [with Neil Alper and Oscar Brookins], Northeastern University, Boston.
- Vietnam: Country Forecast*, quarterly from 1st quarter 1998 through 4th quarter 1998. For Economist Intelligence Unit, London [Economics section.]
- United States: Country Report*, 2nd quarter, 1996. For Economist Intelligence Unit, London [Economics part].
- "The Value of Gangs," *The Margin*, 9 (Fall 1993), p.65.
- "Forestry Fees and Taxes," August 1992. Working paper for HIID, Indonesia.
- "Taxation of Motor Vehicles," March 1991. Working paper for HIID, Kenya.
- "Industrial Policy in the Non-Automotive Diesel Engine Sector," July 1990 [with Pradeep Srivastava]. Working paper for HIID, Indonesia.
- "Fertilizer Distribution in Indonesia," July 1989. Working paper for HIID.
- "Off-Campus Income for University Teachers," May 1989. Working paper for HIID.
- "Forecasting the Price of Oil," March 1989 [with Mike Lynch and Ricardo Godoy]. Working paper for HIID.
- The following "**debt briefing papers**," all June 1988. For HIID.
- "Managing Indonesia's Foreign Debt: Rescheduling v. Refinancing"
 - "Non-Solutions to Indonesia's Debt Burden"
 - "Strategic Issues in Management of Indonesia's Foreign Publicly-Guaranteed Debt"
 - "Sources of Finance for Indonesian Economic Development"
 - "Case Study in Debt Management: The \$350 Million Syndicate"
 - "A Note on Certain World Bank and ADB Loans"
 - "Two Negotiating Points"
- "Air Pollution Control for Coal-Burning Power Plants," March 1988 [with Glenn Jenkins]. Working paper for HIID.
- "Duty Drawback on Capital Imports for Export Production," November 1987. Working paper for HIID.
- "Issues for U.S. Policy in the Senegambia," December 1986, [with Lucie Colvin Phillips and Ian Michael Wright]. For the Institute for Development Anthropology.
- "Educational Finance and Reform in Mali," July 1986. For the World Bank. [Also translated into French.] [58 pp. plus appendices].
- "Cereals Policy Reform in the Sahel: Burkina Faso," August 1985. For Elliot Berg Associates and USAID. [214 pp.]
- "Cereals Policy Reform in the Sahel: The Gambia," July 1985. For Elliot Berg Associates and USAID. [96 pp.]
- Book review of P. Timmer et.al., "Food Policy Analysis," in the *Journal of Developing Areas*, December 1984.
- "Balanced Budget Doesn't Make Sense," *Philadelphia Inquirer*, April 16, 1984.
- Reports for Minister of Finance, **The Gambia**; all June 1983:
- "Report on The Desirability of a Government Duty-free Warehouse in The Gambia" [29 pp.].
 - "Report on On-Lending Rates to Parastatals" [12 pp.].

"Report on The collection of Taxes Outside the Ministry of Finance" [12 pp.]
"Brief Notes on IMF Advice" [3 pp.]

"The Problem of Recurrent Costs in Mali," September 1979 [with Pascal Salin]. For HIID.

"Reopening the Debate on the Financing of Higher Education," December 1975. For Trinity College Dublin Students Union [with Robin Hanan].

HONORS RECEIVED:

Nominee, CAS Faculty Member of the Year, Suffolk University, 2003.
Excellent Teacher of the Year award, Northeastern University, 1994.
Instructor of the Year award, Political Economy Club, UMBC, 1985.
Allyn Young Prize for excellence in teaching, Harvard University (each year 1978/9 through 1982/3).

Lucas Cup, impromptu debate, College Historical Society, Trinity College, Dublin, 1977.
Gold Medalist, University Philosophical Society, Trinity College, Dublin, 1975/6.
Silver Medalist, University Theological Society, Trinity College, Dublin, 1975/6.
Foundation Scholarship, Trinity College, Dublin, 1974.

MISCELLANEOUS:

Associate Editor, *Case Studies in Business, Industrial and Government Statistics*.
Editorial Advisory Board Member, *East Asia Poverty Analysis and Data Initiative Newsletter* ("EastAsia PADI").

Referee: Economics of Transition; Journal of Development Economics; Socio-Economic Planning Sciences; Contemporary Economic Policy; Energy Journal; Industrial Relations; National Tax Journal; Southern Economic Journal; World Bank; Cambridge University Press; Journal of Business and Economic Statistics; Demography; Journal of Population Economics; Institute for Southeast Asian Studies Press; World Development; Growth and Change.

Speaker, Educational Policy Committee, College of Arts and Sciences, Suffolk University, 2000-02. Chair, Undergraduate Curriculum Committee, 2003-06.

Member: American Economic Association.
Computer: Gauss, TEX, Stata, E-views, GAMS, CrystalBall, etc.
TV Appearance: Channel 4, interview about NAFTA, Fall 1994.

Languages: French (fluent), Spanish (fluent reading, some speaking).
Born: December 25, 1954, in Dublin, Ireland.
Sports: Squash, badminton.

SELECTED RECENT GRANTS AND CONTRACTS

2008 Co-Principal Investigator (with Shahid Khandker). Impact Evaluation of the Thailand Village Fund. World Bank Research Support Fund: \$75,000. [For costs of commissioning survey work in Thailand.] Subject to final confirmation.

2006 Co-Principal Investigator (with Shahid Khandker). Impact Evaluation of the Thailand Village Fund. World Bank Institute: \$6,000.

2003-04 Principal Investigator, Comprehensive Tax Assessment for Office of the Prime Minister, Lebanon. UNDP: \$45,000.

2003-05 Principal Investigator, Study of the Distributional Effects of Value Added Taxes in Latin America. Inter-American Development Bank: \$20,000.

- 2002 Principal Investigator, “Strengthening Professional Education and Developing Policy Research,” for cooperation with University of Cape Coast (Ghana) and city of Sekondi-Takoradi. Funded by ALO/USAID; \$168,589.
- 2000 Proposal to USIA for funding for graduate students from Former Soviet Union to come to Suffolk University, under Freedom Support Act. Accepted in 2000 and led to students in 2000/01, 2001/02 and 2003/04.
- May 2000 Helped initiate Ford Foundation grant of \$113,000 to fund 2-3 Vietnamese students for master's level study in the US, and four collaborative research studies of the effect of globalization on Vietnamese households. With General Statistical Office (Vietnam) and Dominique Haughton (Bentley College).
- March 2000 UNDP funding for an edited volume on the evolution of living standards in Vietnam, 1993-1998. Grant of \$15,000, mainly to cover travel and publication costs.
- Nov. 1996 Proposal to study excise taxation in Africa accepted by USAID under Project EAGER. Grant of \$150,000. Follows \$35,000 funding for project design [with Bruce Bolnick], from same source, in March 1996.
- Sept. 1994 Proposal to Ford Foundation for 2-week workshop leading to book of research papers using Vietnam Living Standards Survey data, with mainly Vietnamese authors. Ran workshop and am managing this \$50,000 grant.
- Mar. 1994 Proposal to Ford Foundation for 7-week course on Data Analysis using Vietnam Living Standards Survey in Hanoi (Vietnam). Managed this \$70,000 grant and ran course.
- 1992/3 Proposal to USIA for funding for graduate students from Former Soviet Union to come to Northeastern University, under Freedom Support Act. Accepted in 1993 and led to two students in 1993/4 and two more in 1994/5.

SELECTED RECENT CONFERENCE PRESENTATIONS AND TALKS

- 2009 Apr “Crises and Opportunities in the Global Economy.” Knowledge and Globalization Conference, Suffolk University, Boston.
 Apr “Luck or Good Management? The Irish Economic Miracle.” Association of Private Enterprise Education, Guatemala City.
 Feb “Massachusetts: Improving on Perfection.” Mercatus seminar, Boston
- 2008 Nov “Massachusetts: The Golden Egg.” Keynote presentation, seminar on state competitiveness, Suffolk University.
 Oct Moderator, Panel Discussion on “The Current Economic Crisis: How Did We Get Here? Where Are We Headed?” Suffolk University, Boston.
 Oct « Nouvelles tendances de l'économie mondiale. » Université Populaire, Boston.
 Oct Debate with David Tuerck on “Economic Issues in the 2008 Presidential Campaign.”
 May “Tax Policy Support Project: Report.” DANIDA/Mekong Economics, Hanoi.
 May “Taxation in Vietnam: Who Pays What?” World Bank Conference on Taxation in Vietnam, Hanoi.
 Apr “Optimal Subsidies for Wind Power”, Association for Private Enterprise Economists, Las Vegas.
 Feb “The Rural Investment Climate in Indonesia: Security,” Economics Department Seminar, Suffolk University.
- 2007 Dec Testimony on revenue forecasts for 2008-09. Massachusetts State House.
 Oct Does the Village Fund Matter in Thailand? [co-authors: Jiriwan Boonperm and Shahid Khandker]. Northeast Universities Development Consortium conference, Harvard University, Cambridge MA.
 Apr US Federal Tax Reform: Time for a Sales Tax? [with Alfonso Sanchez-Penalver], Association of Private Enterprise Education, Cancun, Mexico.
 Mar An Impact Evaluation of the Thailand Village Fund [co-author: Shahid Khandker], Economics Department Seminar, Suffolk University. March 22.

- An Impact Evaluation of the Thailand Village Fund [co-author: Shahid Khandker], Academic Conference, Suffolk University. March 23.
- 2006 Dec Topics in the Analysis of Living Standards: Bayesian Analysis, Impact Evaluation [with Dominique Haughton]. Université de Toulouse I, ARQADE/GREMAQ.
- Nov At workshop on Poverty Analysis, UK Department for International Development (DFID), London, Nov. 6-8:
 Measuring and Comparing Poverty
 Poverty and Inequality
 Measuring Poverty Better
 Informing Policy
- Mar “Fundamental Tax Reform: Results from CGE and Distributional Analyses,” Faculty Seminar, Suffolk University, Boston. March 22.
- 2005 Oct “The Challenge of Fiscal Equity,” Round Table, Social Development Week, Inter-American Development Bank, Washington DC. October 26. Invited.
- Oct “US Federal Tax Reform: A VAT, a Hybrid or the Status Quo,” International Atlantic Economic Society conference, New York City. October 6.
- Sept “Tax and Expenditure Incidence in Peru,” workshop, Andean Community headquarters, Lima, Peru. September 2. Invited.
- May “Poverty Measurement,” Training Course on the Economics of Poverty, African Development Bank, Hammamet Tunisia. May 23.
- May “Benefit Incidence Analysis,” Training Course on the Economics of Poverty, African Development Bank, Hammamet Tunisia. May 24.
- 2004 April “The Costs and Benefits of Wage Regulations: Two Studies of the Effects of Project Labor Agreements on School Construction.” New England Study Group, Federal Reserve Bank of Boston. [With Darlene Chisholm and Paul Bachman.]
- Aug “Tax Incidence in Vietnam;” “The Effect of Devaluation on Household Welfare in Vietnam;” “The Demand for Rice in Vietnam.” Presented, via the Web, at a workshop at the General Statistics Office, Ho Chi Minh City, Vietnam.
- Oct “The Fading Roar of the Celtic Tiger,” Faculty Seminar, Suffolk University, Boston.
- 2003 Oct “The Effect of Devaluation on the Distribution of Income in Vietnam.” Clark University.
- Aug “The Effect of Devaluation on the Distribution of Income in Vietnam” and “Rice Policy in Vietnam,” UNDP/General Statistical Office workshop, Hanoi
- Feb “The Robustness of Computable General Equilibrium Models,” Eastern Economic Association, New York, NY.
- 2002: Sept. “Trade Agreements and Tax Incentives: The Irish Experience,” Inter-American Development Bank, Washington DC.
- Mar Trade Liberalization and Foreign Direct Investment in Vietnam [with Nguyen Nhu Binh], Suffolk University.
- Feb Ethnic Minority Development in Vietnam: A Socio-Economic Perspective. Suffolk University.
- Jan The Reconstruction of War-torn Economies and Peace-building Operations, *Japan Bank for International Cooperation*, Tokyo.
- 2001: Oct “Where are the Southeast Asian Economies Headed?” East Asian Institute, Columbia University [Topic: Vietnam; other speakers discussed Thailand and the Philippines.]
- Sept. “Ethnic Minorities in Vietnam: A Socio-Economic Perspective,” Northeast Universities Development Conference, Boston University.
- 2000: Oct “Statistical Issues Related to the Analysis of Living Standards in Vietnam,” Boston Chapter, American Statistical Association [with Dominique Haughton].
- March “Ten Puzzles and Surprises: Social and Economic Change in Vietnam, 1993-1998.” Faculty Seminar, Suffolk University.

- 1999: Oct "Explaining Unemployment and Female Labor Force Participation." Seminar, Economics Department, Suffolk University.
 April "The Reconstruction of War-Torn Economies," World Bank.
- 1998: Oct "The Reconstruction of War-Torn Economies," Northeast Universities Development Conference, Yale University.
 Sept "Les Droits d'Accises en Afrique," Atelier sur Les Droits d'Accises à Madagascar, Antananarivo, Madagascar.
- 1997: Oct "The Reconstruction of War-Torn Economies," USAID conference on Economic Growth, Leesburg VA.
 April "The Modern Reconstruction of War-Torn Economies," Conference on *Economic Transitions from War to Peace/Peace to War*, All UC Group on Economic History, UC Santa Barbara.
- 1996: July "Tax Policy in Sub-Saharan Africa: Re-Examining the Role of Excise Taxation" (with Bruce Bolnick), USAID/EAGER conference, Howard University, DC.
 March "Unfinished Business in Estonia's Financial Reforms" (with Urmas Riel). Eastern Economic Association annual conference. Also at this conference:
 "Gasoline Taxation in the United States"; and
 "Pathway Courses - An Alternative Route for Economics Majors" (with Neil Alper).
 Feb. "Son Preference in Vietnam", University of New Hampshire.
 Feb. "Gasoline Taxation in the United States", Bentley College.
- 1995: Nov. "Fundamentals of a Good Tax System", Summit Conference on Maine Tax Policy, Maine Business Alliance Foundation, Augusta.
 Nov "Foreign Direct Investment in Vietnam", Conference on Financial Globalization and Emerging Markets, Watson Institute, Brown University.
 Nov "Child Nutrition in Vietnam", Northeast Universities Development Conference, Harvard.
 Oct "Designing VAT Systems", Harvard International Tax Program.
 June "Les Réformes Economiques au Vietnam", Université des Sciences Sociales, Toulouse.
 May "Riparian Development of the Mekong Basin", United States Department of State, Washington D.C.
- 1994: Sept "Regional Development in Southeast Asia," Universidad Autonoma Metropolitana - Iztapalapa, Mexico City.
 Sept "Industrial Policy in Vietnam," Universidad Nacional Autonoma de Mexico, Mexico City.
 Sept "Reforming Public Finance in Vietnam," International Tax Program, Harvard Law School.
 April "Economic Reform in Vietnam", Foreign Relations University, Hanoi.
 March "Tax Reform in Vietnam," Prime Minister's Expert Group on Financial and Monetary Policy, Hanoi, Vietnam.
- 1993: Oct "Economic Reform in Vietnam", presentation to Vietnam Deputy Prime Minister (Phan Van Khai), Harvard University.
 March "What Explains the Rise and Fall of the Wage Premium in the U.S. Steel Industry?" [with Balu Swaminathan], Eastern Economic Association, Washington, D.C.

DOCTORAL ADVISING

- Completed Ph.D. 17 students (chair of 7 of these committees), including 3 at UMBC, 2 at Harvard, 1 at MIT and 11 at Northeastern University.
- Current Ph.D. advisees:
- | | |
|--------------------|-----------------------------------------------------------------------------------------------|
| Chairing committee | Lassana Cissokho, Shuyi Jiang, Dmitriy Kha, Alfonso Sanchez-Penalver, Lan Zheng, Faria ul Haq |
| Committee member | Kossi Makpayo, Cagdas Sirin, Xiaofei Yu |

COURSES TAUGHT

<i>Harvard University</i>	Undergraduate	Economics of Development II Social Analysis 10 (= year of Principles)	
	Graduate	Appraisal of Development Expenditures Public Finance in Developing Economies	
<i>University of Maryland Baltimore County</i>	Undergraduate	Principles (microeconomics, macroeconomics)	
		Economics of Development	
		International Trade	
		Intermediate microeconomics Intermediate macroeconomics	
<i>Temple University, Japan National Economics University, Hanoi</i>	Graduate	Econometrics	
	Undergraduate	Principles of microeconomics	
	Graduate	Public Finance	
<i>Northeastern University</i>	Undergraduate	Economic Problems and Perspectives	
		Principles of Microeconomics	
		Principles of Macroeconomics	
		Economics of Development	
		Economic History of Less Developed Countries	
		Economics of Energy and Natural Resources	
	Graduate	The Irish Economy	
		International Trade	
		Introduction to Microeconomic Theory (M.S.)	
		Microeconomics I (M.A./Ph.D.)	
<i>Wellesley College</i>	Undergraduate	Microeconomic Policy and Planning	
		International Trade	
		International Finance	
		Comparative Economic Development	
		Development Policy Analysis	
		Seminar in Economic Development	
		Survey of Modern Economics: Macroeconomics	
		Environmental and Resource Economics	
		International Economics	
		<i>Suffolk University</i>	Undergraduate
Principles of Macroeconomics			
Vietnam: Economy and Society (Archer seminar)			
Environmental Economics			
Development and Transition Economics			
Economic and Human Geography			
Graduate	Economic Integration		
	International Financial Economics		
	International Trade Theory and Policy		
	International Trade Policy (Ph.D.)		
<i>World Bank Institute</i>	Dakar campus	Global Data Analysis	
		Cost Benefit Analysis and Impact Evaluation	
	Philippines; and via distance	Public Finance (Master's)	
		Public Finance (Ph.D.)	
	Thailand	Economic Development	
	Distance/on-line	Thesis advising (MSIE and MSEP programs, and Ph.D. students)	
		Principles of Macroeconomics	
		Poverty Analysis [2-week intensive course]	
	<i>Thailand National Statistics Office</i>	Thailand	Impact Evaluation [1-week intensive course] June 2007
			Advanced Poverty Analysis: Poverty Dynamics [3-week asynchronous course] May 2007, again December 2008.
Advanced Poverty Analysis [1-week intensive course] August 2007			

